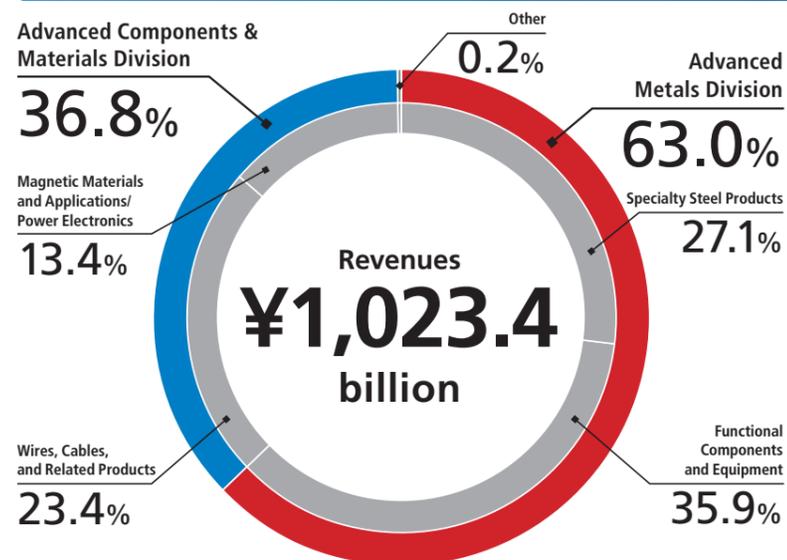


Highlights of fiscal 2018

Revenues	ROE*2	EBIT
¥1,023.4 billion	5.5%	¥45.3 billion
Adjusted operating income*1	ROA*3	R&D expenses
¥51.4 billion	2.9%	¥18.6 billion
Adjusted operating margin	Overseas sales ratio	Number of employees
5.0%	56%	30,304

*1 Adjusted operating income = Revenues – Cost of sales – Selling, general and administrative expenses
 *2 ROE (return on equity) = Net income attributable to shareholders of the parent company ÷ Average of beginning and end-year equity attributable to shareholders of the parent company x 100
 *3 ROA (return on assets) = Net income attributable to owners of the parent company ÷ Average of beginning and end-year total assets x 100

Percentage of fiscal 2018 revenues by segment*



Advanced Metals Division

Revenues
¥644.5 billion
 Adjusted operating income
¥32.9 billion

Advanced Components & Materials Division

Revenues
¥377.1 billion
 Adjusted operating income
¥16.5 billion

* As of April 1, 2019, soft magnetic and materials and applied products were transferred from the Specialty Steel Products segment to the Magnetic Materials and Applications segment, and the name of the Magnetic Materials and Applications segment was changed to the Magnetic Materials and Applications/Power Electronics segment. Fiscal 2018 actual results have been retroactively adjusted to reflect the segment change (the adjusted figures have not been audited).
 * Segment results are simple totals prior to eliminations for intersegment transactions.

Scope of operations by region in fiscal 2018

Europe	North America	Japan
Revenues ¥50.4 billion	Revenues ¥310.9 billion	Revenues ¥449.0 billion
Number of employees 180	Number of employees 7,235	Number of employees 13,860
China	Other Asia	Other
Revenues ¥76.2 billion	Revenues ¥124.5 billion	Revenues ¥12.4 billion
Number of employees 3,222	Number of employees 5,807	Number of employees —

External ESG-related recognitions



Included in the MSCI Japan ESG Select Leaders Index, a fundamental index for ESG investment.



Included in the MSCI Japan Empowering Women Index, an index comprising companies from various industries with high scores for gender diversity.



Included in the FTSE Blossom Japan Index, an index of companies that demonstrate strong environmental, social, and governance practices.



Included in the new S&P/JPX Carbon Efficient Index, which focuses on the "E" (Environment) in ESG.



The MSCI ESG Leaders Indexes comprise companies from various sectors that demonstrate strong ESG practices.



Included as a target for investment in the SNAM Sustainability Index, which is used to invest in companies that are rated highly for their ESG performance.



The FTSE4Good Index is an index of companies recognized for their environmental and social sustainability, and is used by various market participants when structuring sustainable investment products.



Selected as a fiscal 2017 Nadeshiko Brand by the Ministry of Economy, Trade and Industry and the Tokyo Stock Exchange as a company that "encourages women's success in the workplace."

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